Withheld pursuant to exemption

(b)(5) ; (b)(6)

of the Freedom of Information and Privacy Act
Dear TSA representative,

My name is [REDACTED] and I am the [REDACTED] at Travizory, a company based in Switzerland. Travizory is a Start-Up company and is composed of senior executives from various industry leading forms with decades of experience in Border security and management. My company was alerted to the TSA RFI (# TSA25-04-03472) “Alternative Verification of Identity”.

I would like to know if Non-US based companies are welcomed to participate? As a start-up, we do not have contract references yet and have not worked previously with TSA or any other US Federal agency. However, our company has developed a digital platform which will enable countries to obtain directly from the travelers, key data such as identity information, biographic, biometric, itinerary, custom and health information such as COVID-19 test results and vaccine certificates; combine it with industry available data such as API-PNR and other data sources; to assess and validate a travelers’ risk level; and to authorize or deny travel at the point of origin.

Identity assurance and data privacy protection are core pillars in our product solutions. We believe that we can resolve the identity assurance problems your National Transportation Vetting Center is currently experiencing. Our solution would differ in concept from what TSA has outlined in the RFI. We would like to know if deviation from the set requirements in the RFI are permitted?

Does participating in the RFI process add our company to a list of companies that would be invited to border security RFIs or RFPs in the future? If not, what process do we need to follow so we are added to a list of suppliers for TSA / DHS programs?

My sincere appreciation for your kind consideration and assistance.

Sincerely,

[REDACTED]
Dear Melyssa Bertucci,

We are glad to help the TSA explore partnerships for an Alternative Verification of Identity solution.

With a sense of creative innovation we’ve responded to the RFI questions thoroughly. I believe in the DHS and TSA mission and genuinely want to help build this solution.

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Arcanus 55, Inc.</th>
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<tbody>
<tr>
<td>Address</td>
<td>668 Beth Ct. Gurnee, IL 60031</td>
</tr>
<tr>
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<td>117601334</td>
</tr>
<tr>
<td>CAGE</td>
<td>8NPL0</td>
</tr>
</tbody>
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<td>Company Size</td>
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<tr>
<td>Socio-Economic</td>
<td>N/A</td>
</tr>
<tr>
<td>Technical and Contract Point of Contact</td>
<td>(b)(6)</td>
</tr>
</tbody>
</table>

Director of Solutions

Please contact me if you’ve any questions, comments, or concerns.

Best Regards,
(b)(6)

Director of Solutions
Arcanus 55, Inc.

Attachments: Cover Letter (this document) and Response to RFI in PDF format.
Page 006

Withheld pursuant to exemption

(b)(4)

of the Freedom of Information and Privacy Act
Page 007

Withheld pursuant to exemption

(b)(4)

of the Freedom of Information and Privacy Act
Page 008

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of the Freedom of Information and Privacy Act
Page 009

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of the Freedom of Information and Privacy Act
Page 010

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of the Freedom of Information and Privacy Act
Page 011

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<th>3 fulltime</th>
<th>2 part time</th>
<th>2 contractors</th>
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<td>Technical and Contract Point of Contact</td>
<td>Director of Solutions</td>
<td></td>
<td></td>
</tr>
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</table>

Please contact me if you’ve any questions, comments, or concerns.

Best Regards,

Director of Solutions
Arcanus 55, inc.

Attachments: Cover Letter (this document) and Response to RFI in PDF format.
Morning, I’m confused by this? The RFI states that companies have to reach out to Deloitte to get the NDA?

TSA-
Per RFI serial number TSA25-04-03472 the attached e-mail was sent to who we believed where the leads for Deloitte to set up an NDA- the POC identified in the RFI (Melyssa Bertucci) had no contact data-

As of today, no response from Deloitte. Request help in securing the NDA for our submission- thank you.

Respectfully

Vice President, Government Solutions

www.clearforce.com
8000 Towers Crescent Drive
Suite
Vienna, VA 22182
Office: 
Cell: 

Confidentiality Note: This e-mail, and any attachment to it, contains privileged and confidential information intended only for the use of the individual(s) or entity named on the e-mail. If the reader of this e-mail is not the intended recipient, or the employee or agent responsible for delivering it to the intended recipient, you are hereby notified that reading it is strictly prohibited. If you have received this e-mail in error, please immediately return it to the sender and delete it from your system.
From: 
Sent: 25 Aug 2020 02:47:18 +0000
To: 
Subject: TSA RFI- NDA
Attachments: IVCC RFI.pdf

Understand you are the POC to set up an NDA for companies submitting a response for TSA RFI serial number TSA25-04-03472. Request you send the NDA enabling ClearForce to submit a response that will have proprietary information as part of our submission to this RFI. Also, if there are any other requirements, please advise.
Appreciate your help in this matter.

Thank you

Vice President, Government Solutions

www.clearforce.com
8000 Towers Crescent Drive
Suite [b](6)
Vienna, VA 22182
Office: [b](6)
Cell:

Confidentiality Note: This e-mail, and any attachment to it, contains privileged and confidential information intended only for the use of the individual(s) or entity named on the e-mail. If the reader of this e-mail is not the intended recipient, or the employee or agent responsible for delivering it to the intended recipient, you are hereby notified that reading it is strictly prohibited. If you have received this e-mail in error, please immediately return it to the sender and delete it from your system.
I. INTRODUCTION

The Transportation Security Administration (TSA) has an emerging requirement for an alternative method of verification when a passenger cannot present an acceptable identity document. TSA is seeking a Contractor Owned and Contractor Operated solution to verify a passenger’s identity in real time, without relying on the physical form of identification or their biometrics. TSA aims to have this technical solution provide a consent-based and scalable platform where the identity assurance services potentially are fee-based and funded by those who use the services.

The TSA is issuing this Request for Information (RFI) as part of its market research efforts, which is intended to improve TSA’s understanding of market capabilities, identify qualified vendors, and finalize the acquisition strategy.

II. BACKGROUND

The mission of the Transportation Security Administration is to “Protect the nation's transportation systems to ensure freedom of movement for people and commerce.” Prior to the COVID-19 National Emergency, TSA encountered over 2.5 million passengers a day and, on average, 600 instances of passengers without acceptable ID. These individuals are able to verify their identity via telephone through our National Transportation Vetting Center (NTVC). The agency is exploring other methods to verify an individual’s identity that do not rely on physical identification or biometrics.

III. TECHNICAL SCOPE

TSA is seeking input from industry to provide a technical solution to confirm passengers’ identities in close-to real time at the checkpoint without a physical form of identification. Vendors may have only the digital service application or the identity services requirements, although some vendors may have both services. Where a vendor can only meet one requirement set (i.e., digital application vs. identity assurance processes), the response should indicate ability to integrate with another vendor.

The objective is to use a digital services application to facilitate the verification of a passenger’s identity at the checkpoint when they are not able to present a TSA-acceptable form of identification (available at
to the TSA Checkpoint Officer. The digital services application will potentially be fee-based. In the event that a fee is collected, it would be for the purpose of offsetting the cost of operating the application and identity assurance services and would be paid directly to the application vendor. The TSA would not be party to the financial transaction nor be in receipt of any the funds generated by providing the service to the public.

The front end digital services application will allow passengers to enter limited biographic data elements and payment information that can securely liaise with back end databases of known entities.

Any solution will need to include a 2-step process:

1. A passenger’s biographic data needs to be confirmed as both genuine, i.e., that it exists in a database(s), and is not fraudulent; and
2. The passenger claiming the biographic data is the same, i.e., not presenting another individual’s or synthetic biographic data as their own.

The need for support is triggered by the following requirements:

1. Technical
   a. The system shall be able to process thousands of transactions per hour per day distributed across the TSA enterprise of airports;
   b. The potential need for the system to be able to receive and process payment directly from the passenger to fund application usage costs incurred by the vendor;
   c. The system shall be configurable with a front-end digital service application or website for passengers to use on their mobile phones;
      i. The app or website shall not derive the biographic data from a Machine-Readable Zone (MRZ) or Optical Character Recognition (OCR) scan of an identity document to enter the information;
      ii. The app or website shall have the capability to allow passengers to manually enter in their information;
      iii. The app or website shall not require a TSA provided network infrastructure;
      iv. The app or website shall have the capability to allow the end user (i.e., passenger) to review or ensure the entered biographic information is accurate; and
   d. The front end digital service application or website shall be configurable to have passengers enter at least the following passenger biographic data elements:
      i. Name
      ii. Date of Birth (DOB)
      iii. Address, including street address 1 and 2, zip code, and state
      iv. Mobile phone number.
   e. The front end digital service application or website shall be able to interface with a back end database of known entities;
   f. The back end system shall have multiple unique sources for each element of identity information:
i. The system shall have different types of unique sources to include public, private, and regulated data;

j. The system shall be able to identify if the mobile phone has been or is being ‘spoofed’ or had its Subscriber Identification Module (SIM) card swapped;

h. The system shall be able to use a unique non-PII identifier to track and/or help create a configurable rule to potentially limit how many times a passenger can attempt to use this solution;

i. The system shall be able to provide an authentication/verification service to provide trust that the physical person owns the digitally verified biographic data, i.e., the physical person is the same as the biographic data;

k. The system shall be capable of continuous (24x7) operation, with at least 99.9% monthly availability;

l. The system shall be able to generate both a human-readable and machine-readable result.
   i. The objective is to display to a Transportation Security Officer (TSO) that a passenger has a “pass” or a “fail” status
   ii. A machine-readable form factor should include the capability to be read by TSA’s Credential Authentication Technology (CAT) machine, e.g., a PDF 417 barcode or a Checksum format
   1. Data in the machine readable zone would include Name, DOB, and Gender to facilitate real-time Secure Flight screening

2. Identity Assurance

a. The system shall be able to reliably establish a person’s identity and link it to a single, unique, and real-world identity;

b. The system shall be able to have configurable identity verification data modeling or algorithm(s) that best fit TSA needs and use cases;

c. The process shall use data modeling/algorithms to identify multiple risk indicators of stolen, synthetic, or otherwise fraudulent identities;
   i. Indicators may be associated with a collected identity attribute and/or linked from the third parties’ database based on the collected attribute(s)

d. The process shall use the data elements to verify a known entity;
   i. A known entity can be verified if the Name, DOB, and Address exist (i.e., can be looked up) in the third parties’ database

e. The process shall be able to “fuzzy” match to claimed name fields (i.e., Steve to Stephen, Suzanne Smith to Suzanne Alanna Smith to Suzanne A. Smith);

f. The process shall be able to match DOB by at least month and year of birth;

g. The process shall be able to match the claimed address to the most recent address in the third parties’ database, including a match to the first 7 characters of the address;
   i. The process shall be able to determine if the claimed address is high risk, e.g., partially or entirely fabricated, or in an abandoned location
   ii. The process shall use data modeling/algorithms to identify inconsistencies with the history of a passenger’s data that may indicate fraud;

h. The process of identity verification from the vendor should take less than 5 minutes to complete;
3. Privacy
   a. Third party applications shall comply with industry standards on credit card information storage and security;
   b. Third parties shall submit to TSA oversight on data protection/privacy guidelines and processes;
      i. Third parties must not use information collected during this process for any other purpose
   c. Third parties shall not store PII data on the front end digital services application;
   d. Third parties’ platform(s) or information systems shall not interface within the boundaries of TSA’s information systems.

IV. QUESTIONS FOR INDUSTRY

1. What is your company's depth of expertise with developing and maintaining the technical requirements listed above? Please provide a list of clients where this type of technical solution was used and provide a very brief project summary. If used at multiple clients, please focus your response on Federal Government clients.

2. What is your company's depth of expertise with developing and customizing identity assurance solutions meeting requirements listed above? Please provide a list of clients where this type of identity assurance solution was utilized and provide a very brief project summary. If used at multiple clients, please focus your response on Federal Government clients.

3. What is your company's depth of expertise with complying with the necessary privacy requirements listed above? Please provide a list of clients where your company complied with similar privacy requirements and provide a very brief project summary. If used at multiple clients, please focus your response on Federal Government clients.

4. Describe how your company implements identity assurance practices, including any applicable standards you adhere to.

5. Provide input or suggestions on the cost of a single identity assurance transaction.

6. Provide input or suggestions on ways to resolve the identity assurance problems at the checkpoint as a ‘tier 1’ solution with a complementary ‘tier 2’ solution in our National Transportation Vetting Center.

7. Which projects is your company actively working on with TSA? Does your company currently have teaming arrangements (partnerships/subcontracts) with firms performing the type of services detailed in the RFI?

8. Does your company currently have a DD-254 with the Federal Government? If so, what is the highest level sponsorship via Defense Security Service?
9. Provide input and recommendations on Key Personnel requirements, and what labor categories and skill sets your company typically proposes for similar services.

V. SUBMISSION OF INFORMATION

The information submitted in support of this RFI must be submitted in writing to the points of contact identified below. Responses must have a cover letter that includes the following information:

1. Company’s Name
2. Company’s Address
3. DUNS Number
4. Company’s Size and Socio-Economic Status information
5. Technical Point of Contact(s) (Name, title, email, and phone number)
6. Contracting Point of Contact(s) (Name, title, email, and phone number)

The following sections provide a recommended outline for a response to this RFI. This outline is intended to minimize the effort of the respondent and structure the responses for ease of analysis by the Government.

Section 1- Corporate Expertise (1-2 pages)

Briefly describe the company, product and services, history, ownership, financial information, business size, and other information deemed relevant.

Section 2- Capabilities Statement (1-13 pages)

In order for TSA to improve its understanding of market capabilities, provide a narrative description which identifies capabilities to meet the requirements identified in Section III/answer the questions in Section IV. The response can also describe what experience the company has providing similar and/or same services to other Federal Agencies.

Please follow the following response format:

- The TSA requests a written response to address any or all of the questions above. Responses should not exceed fifteen (15) pages in total. Written response shall be in either read-only Word or PDF format.
- Respondents should also include contact information should TSA have questions or want to hold further discussion.
  - Written responses shall be submitted no later than Friday, August 28, 2020 at 2:00pm Eastern Daylight Time to SRABriskintake@tsa.dhs.gov. Please contact SRABriskintake@tsa.dhs.gov via e-mail should you have any questions related to this RFI.
- Important Note: The vendor is not required to answer or comment on all content contained in this RFI in order to respond to this notice. Interested vendors are encouraged to share as many ideas and suggestions to all or some of the topics presented herein.
VI. REVIEW OF VENDOR RESPONSES

The Government will review vendor responses for market research purposes only. The Government does not intend to provide a response to submissions for this RFI, but the Government reserves the right to hold a technical information exchange meeting after the RFI review at the agency’s discretion. Invitations to these meetings will be made available to those vendors from which TSA would like to obtain more information. These meetings will be scheduled at the discretion of the Government and may not be scheduled with all vendors that respond to the RFI. In addition to Government review, the TSA intends to have Deloitte, a support contractor, provide advisory services to review responses to this RFI. Therefore, it will be necessary to allow the aforementioned company to have access to all responses received from this RFI. As such, companies that intend to submit proprietary information to TSA and require a non-disclosure agreement to be executed between the TSA contractor and your company should notify Melyssa Bertucci via email.

VII. DISCLAIMER

This RFI is issued for information and planning purposes only and does not constitute a solicitation. All information received in response to this RFI that is marked Proprietary will be handled accordingly. The Government will not return or pay for any information provided in response to this announcement; no basis for a claim against the Government shall arise as a result from a response to this notice or Government use of any information provided. Responders are solely responsible for all expenses associated with responding to this announcement.
Do you need to see or keep track of responses I receive from the RFI?

Or will my eventual write up in a Market Research report be all you need?

---

**From:** SRAB Risk Intake
**To:** Bartucci, Melissa
**Subject:** FW: TSA25-04-03472 RFI - Aware, Inc. Letter
**Date:** Monday, August 10, 2020 10:17:00 AM
**Attachments:** TSA RFI TSA25-04-03472 Aware Letter.pdf

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**From:**
**Sent:** Monday, August 10, 2020 10:09 AM
**To:** SRAB Risk Intake <SRABRiskIntake@tsa.dhs.gov>
**Subject:** TSA25-04-03472 RFI - Aware, Inc. Letter

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---

Dear RFI contact,

Please see the attached letter from Aware, Inc. regarding the above referenced RFI.

Thank you very much.

---

Manager, Proposals and Bids Team | Aware, Inc.
August 10, 2020

Transportation Security Administration (TSA)
Email: SRABriskintake@tsa.dhs.gov

Subject: Serial Number: TSA25-04-03472 Request for Information (RFI)

To whom it may concern:

Aware, Inc. has read with TSA’s Alternative Verification of Identity RFI. We understand your objective to find a contractor-owned/operated technical solution that: 1) verifies a passenger’s identity in real time, without relying on the physical form of identification or their biometrics, and 2) provides a consent-based and scalable platform where the identity assurance services potentially are fee-based and funded by those who use the services. After our review of the RFI, Aware has determined that we will not respond to the RFI as we do not have an offer which meets your requirements.

For more than 25 years Aware has been a leading global provider of biometrics software products and solutions. Our software is used to collect, manage, process, and match biometric images and data for identification and authentication of persons. Our products include complete solutions as well as the modular components used to build solutions: SDKs and applications for enrollment; fingerprint, face, iris, and voice matching algorithms; mobile biometric capture and authentication software; a biometric workflow platform, and a fully-scalable ABIS. All Aware software products are developed in the USA. It is our WebEnroll™, web-based biometric collection solution which is the solution used for TSA’s Criminal History Record Check (CHRC) and Alien Flight Student Program which has been operated by NATA-CS for almost 10 years. We are very interested to expand our work within TSA.

Should you decide to explore biometric-based verification of identity, we have several industry-leading options we would be happy to share with you. Aware is interested in being considered for future TSA bid opportunities. Magruder Dent, Director, Federal Business Development, is the point of contact and he can be reached at [b][6]

Sincerely,

[b][5]

[b][6]

Chief Commercial Officer
Aware, Inc

[b][6]
Good afternoon.

On behalf of LexisNexis, I am submitting the below request for clarification for RFI: TSA25-04-03472 Alternative Verification of Identity.

Per the RFI, “The system shall be configurable with a front-end digital service application or website for passengers to use on their mobile phones;”

1. Does the Government intend to have a passenger download an app to their phone (if the passenger has a smartphone on them) after they have failed to bring/have the proper Government issued ID with them to access the application? Perhaps, there might be a designated tablet(s) in use instead of a passenger’s phone from which to enter their biographic information instead?

2. Will there be an agent or agent’s representative with them as they enter their information with either scenario above?

We look forward to receiving your responses.

Thank you.

(b)(6)
Proposal Manager
Sales Operations
LexisNexis Risk Solutions

The information contained in this e-mail message is intended only for the personal and confidential use of the recipient(s) named above. This message may be an attorney-client communication and/or work product and as such is privileged and confidential. If the reader of this message is not the intended recipient or an agent responsible for delivering it to the intended recipient, you are hereby notified that you have received this document in error and that any review, dissemination, distribution, or copying of this message is strictly prohibited. If you have received this communication in error, please notify us immediately by e-mail, and
delete the original message.
Good Afternoon,

Thank you for the response, look forward to reading your perspectives. Enjoy the holiday weekend.

Don Morrison

Dear Ms. Bertucci,

Acuant, Inc. respectfully submits the following response to the Transportation Security Administration (TSA) Requirements and Capabilities Analysis (RCA) Office Request for Information (RFI) For Alternative Verification of Identity, Serial Number TSA25-04-03472.

Attached to this email are the following:

- Cover Letter – please see file entitled “Acutant-TSA RFI TSA25-04-03472 Cover Letter 20200904.pdf”
- Attachments – please see file entitled “Acutant-TSA RFI TSA25-04-03472 Attachments 20200904.pdf”

Please do not hesitate to reach out to me at any time with any questions. My contact information is below.

Thanks.

Acutant, Inc.
Business Development, Federal Systems

Phone: (b)(6)
Email: (b)(6)
Mobile: (b)(6)
Good morning,

Thank you for submitting your response, I'm interested to evaluate your perspectives on this problem.

Enjoy the holiday weekend

Don Morrison

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Dear TSA Industry Liaison,

Attached please find Adobe Systems Federal LLC (Adobe) response to the Transportation Security Administration (TSA) RFI: TSA23-04-03472 for Alternative Verification of Identity. Please see my contact information below as your point of contact for this response. Thank you very much.

Yours,

Don Morrison
SENIOR ACCOUNT EXECUTIVE, DHS
Good afternoon,

Thank you for the response, look forward to reading your perspectives. Enjoy the holiday weekend.

Don Morrison

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Good morning,

Please find attached CLEAR's Submission to the TSA RFI - Alternative Verification of Identity. If you have any questions regarding this submission, please feel free to contact me.

Best,

Director of Aviation Relations & Compliance

65 E 55th Street, 17th Floor | New York, NY 10022
Good evening.

At this point, TSA is conducting market research so your company is welcome to respond and we would be interested in reading your response. As such, deviations are also welcome – the RFI is meant to be capabilities based and limit it from being prescriptive because we want to know what companies like you can do to help deal with this problem.

One clarification, the solution is for our Airport Checkpoints, if a traveler does not possess any form of ID we cannot let them proceed into screening. This RFI seeks to help us deal with that problem.

Look forward to your response, thanks for the consideration.

Don Morrison

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Dear TSA representative,

My name is [Redacted] and I am the managing director at Travizory, a company based in Switzerland.
Travizory is a Start-Up company and is composed of senior executives from various industry leading forms with decades of experience in Border security and management.
My company was alerted to the TSA RFI (# TSA25-04-03472) “Alternative Verification of Identity”.

I would like to know if Non-US based companies are welcomed to participate?
As a start-up, we do not have contract references yet and have not worked previously with TSA or any other US Federal agency. However, our company has developed a digital platform which will enable countries to obtain directly from the travelers, key data such as identity information, biographic, biometric, itinerary, custom and health information such as COVID-19 test results and vaccine certificates; combine it with industry available data such as API-PNR and other data sources; to assess and validate a travelers’ risk level; and to authorize or deny travel at the point of origin.
Identity assurance and data privacy protection are core pillars in our product solutions. We believe that we can resolve the identity assurance problems your National Transportation Vetting Center is currently experiencing. Our solution would differ in concept from what TSA has outlined in the RFI. We would like to know if deviation from the set requirements in the RFI are permitted?

Does participating in the RFI process add our company to a list of companies that would be invited to border security RFIs or RFPs in the future? If not, what process do we need to follow so we are added to a list of suppliers for TSA / DHS programs?

My sincere appreciation for your kind consideration and assistance.

Sincerely,

[Signature]
Managing Director

Travizory Border Security Ltd.

www.travizory.com
Good evening.

I will reach out to the Contracting Officer to see if she can change the date on Unison Marketplace; on my end, it is perfectly fine if you submit a proposal a week later. We are interested in assessing vendor capability/solutions so I would rather ensure we widen the net if that is beneficial to you. A 7-day extension does not harm our timelines at this point.

Thanks,

Don Morrison

---

Good Afternoon,

Thank you for releasing RFI TSA25-04-03472 on Alternative Verification of Identity.

We have found a number of partners interested in potentially submitting a collaborative proposal and are hoping TSA will be willing to extend the RFI deadline by a week to allow ourselves and others in the industry the opportunity to compile collaborative questions.

Would this be possible?

Best,
Don –

V/r,

[Redacted]

[Redacted]
Contractor, Deloitte Team
Transportation Security Administration
Deloitte e-mail: [Redacted]

From: Morrison, Donald <[Redacted]>
Sent: Monday, August 24, 2020 8:35 PM
To: [Redacted]
Subject: RE: Follow Up on RFI

[Redacted]
No problem Don, let me know if you need anything else.

V/r,

[Redacted]

Contractor, Deloitte Team
Transportation Security Administration
Deloitte e-mail [Redacted]

From: Morrison, Donald <[Redacted]>
Sent: Friday, August 21, 2020 1:52 PM
To: [Redacted]
Subject: RE: Follow Up on RFI

Thank you

From: [Redacted]
Sent: Friday, August 21, 2020 1:40 PM
To: Morrison, Donald [Redacted]
Subject: Follow Up on RFI

Don –

Thanks for the chat yesterday; helpful to talk through the dynamics of this to make sure we’re each on the right side of things. Including below some POC info for the Deloitte folks who can [Redacted] please feel free to pass along to Melyssa and [Redacted]

V/r,

[Redacted]
Contractor, Deloitte Team
Transportation Security Administration
Deloitte e-mail: [REDACTED]
[REDACTED]
Good morning

Thank you for the response – looking forward to reading your perspectives.

Enjoy the holiday weekend

Don Morrison

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Mrs. Bertucci,

Attached is GBTI’s response to RFI TSA25-04-03472 for Alternative Verification of Identity.

If you have any questions regarding this response, please feel free to contact me at or

Best Regards,

[Logo Image]

Web: http://www.gbtisolutions.com
LinkedIn: https://www.linkedin.com/company/GBTI-Solutions
ION: https://www.ionforbusiness.com/in-the-news
ISO 9001:2015 Certified Quality System

President & CEO
7927 Jones Branch Drive, Suite 200
McLean, VA 22102
Office: 703-222-1437 || Mobile: 703-222-1438 || Fax: 888-222-1438

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Good morning.

Thank you for the response, I look forward to reading through it and discovering Iberon’s capabilities and perspective on this problem.

Don Morrison

Hello -

Please see attached for Iberon’s response for RFI: TSA25-04-03472, Alternative Verification of Identity.

Should you have any questions or concerns, please do not hesitate to contact me.

Thank you -

--

*Business Development | www.iberon.com*
Good afternoon.

Pleased to be hearing from you! I attempted to answer your questions, in red, below. Please don’t hesitate to seek additional clarification or ask any other questions. Look forward to reading your response to the RFI.

Don Morrison

---

Good afternoon.

On behalf of LexisNexis, I am submitting the below request for clarification for RFI: TSA25-04-03472 Alternative Verification of Identity.

Per the RFI, “The system shall be configurable with a front-end digital service application or website for passengers to use on their mobile phones;”

1. Does the Government intend to have a passenger download an app to their phone (if the passenger has a smartphone on them) after they have failed to bring / have the proper Government issued ID with them to access the application? Yes. Perhaps, there might be a designated tablet(s) in use instead of a passenger’s phone from which to enter their biographic information instead? The Government would like to explore both options and/or is not bound exclusively to either option. It is likely more efficient and effective to employ a combination; a mobile app that can be downloaded as early as the airport parking lot while a passenger is walking to the terminals and a dedicated bank of workstations (kiosks, laptops and/or tablets) closer to a Security Checkpoint would be ideal. For some airports we anticipated incurring bottlenecks with a limited number of kiosks/tablets/laptops if we experience a high volume of individuals without ID. To be clear, we are optimistically preparing for worst cases scenarios with pre-COVID levels of travel.
If the cost of a contracted FTE operating a laptop or tablet can be factored in to a fee charging passengers for the identity assurance services, that is worth considering from the Government’s perspective. As TSA cannot financially benefit from any potentially collected fees, the transaction cost is primarily to cover operating costs.

2. Will there be an agent or agent’s representative with them as they enter their information with either scenario above?

One of the Government’s chief concerns is how to establish that the physical person is the same as the attested biographic data, considering there is no trusted document to derive trust from. For the mobile phone pathway, we want to solicit expert opinion and recommendations on the feasibility of capturing the biographic data without proctoring/supervision by an agent. As noted in question 6 of the RFI, this solution will not replace our National Transportation Vetting Center; rather we seek to significantly decrease its burden. Thus, the government is open to multiple ‘tiers’ as an effective layered solution to this problem. For example, Tier 1 is mobile phone, Tier 2 is adjudicating problems/flags from tier 1 with an agent-assist at the Checkpoint and/or Tier 2 or 3 is agent assist by way of NTVC agents.

Question 6 is specifically seeking initial input on how to pair these 2 processes. We are interested in improving upon the KBV-only process of NTVC, the question is how? If KBV is a part of the first step, can more difficult KBV questions and/or unique questions or assurance processes be used by NTVC as a last resort to identity verification?

Further, we anticipate that there will be always be a need for some passengers to go straight to the NTVC (or to agent assisted verification using tablets), because they simply don’t have a smart phone.

We look forward to receiving your responses.

Thank you.

Proposal Manager
Sales Operations
LexisNexis Risk Solutions

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If you have received this communication in error, please notify us immediately by e-mail, and delete the original message.
Thank you [b](6) I look forward to reading your perspectives on this problem and potential solution for TSA.

Enjoy the holiday weekend and stay safe.

Don Morrison

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Dear Melyssa Bertucci,

I am pleased to submit the LexisNexis Risk Solutions Inc. response to the Transportation Security Administration’s (TSA) Request for Information (RFI) for Alternative Verification of Identity, notice ID: TSA25-04-03472.

We look forward to continuing our partnership with TSA. If you have questions or require additional information, please contact [b](6) Director of Business Development, at [b](6) or [b](6)

Please confirm receipt of this email at your earliest convenience.

Thank you.

[b](6)
Proposal Manager
Sales Operations
LexisNexis Risk Solutions
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I can’t look at these – what was the request from March about?

From: IShare <IShare@tsa.dhs.gov>
Sent: Monday, March 30, 2020 11:49 AM
To: ERM <ERM@tsa.dhs.gov>; SRAB Risk Intake <SRABRiskintake@tsa.dhs.gov>
CC: [Name]
Subject: New Risk Intake Form Submission

Submitted by [Name]
Hello, There is a new Risk Intake Submission Form in the Submission Library. Access the the library here:
https://office.share.tsadhs.gov/sites/CODERMIN/RiskAnalysis/Forms/AllItems.aspx?llpnkview&Id=4673133a-216b-4494-a168-fad0d546f7dd

Thank you for your submission. We have received your submission, and the appropriate team will reach out if additional information is needed.
Good Afternoon,

Thank you for the response, look forward to reading your perspective. Enjoy the holiday weekend.

Don Morrison

---

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Hello,

Please accept the PDF attached Qomplx Government Solutions LLC. response submission to the Department of Homeland Security (DSH), Transportation Security Administration (TSA) Request for Information (RFI): TSA25-04-03472 market research for the "Requirements and Capabilities Analysis (RCA Office) Alternative Verification of Identity"

If you have any questions or concerns please contact us.

- Thank You,

Proposal Manager
Mobile: [Redacted]
Email: [Redacted]
Good afternoon, thank you for your response! I look forward to reviewing your perspective on this problem.

Don Morrison

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Good afternoon,

Please find Telos ID’s response to the subject Request for Information --attached for TSA’s review and consideration. Thank you.

Respectfully,

[Hidden] Sr. Contracts Administrator
O: [Hidden] C: [Hidden]
www.telos.com
LinkedIn | Twitter | Facebook
Telos-BPtW-Logos-Centered

19886 Ashburn Road
Ashburn, VA 20147

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Good Afternoon,

Thank you for the response, look forward to reading your perspectives. Enjoy the holiday weekend.

Don Morrison
Good Afternoon,

Thank you for the response, look forward to reading your perspectives. Enjoy the holiday weekend.

Don Morrison

Dear TSA Representative,

ImageWare is pleased to offer this proposal to the TSA in response to the RFI for Alternative Verification of Identity.

This is specifically for the TSA document identified via Serial Number: TSA25-04-03472

We appreciate your review of our attached proposal.

Best Regards,

(b)(6)
Senior Director, Product Management and Customer Success
iwsinc.com
The information contained in this transmission contains potentially privileged, export controlled and/or confidential information of Imageware Systems, Inc. or its customers or partners. It is intended only to be read by the person(s) named above and for no other purpose. You are hereby notified that any dissemination, distribution, duplication of this communication or use of its contents for any purpose not authorized expressly by Imageware Systems, Inc. is strictly prohibited and could lead to both civil and/or criminal penalties. If you are not the intended recipient, you are prohibited to review the contents herein and please contact the sender by reply e-mail and destroy all copies of the original message. To reply to our e-mail administrator directly, please send an e-mail to emailadmin@iwsinc.com
Good morning,

Thank you for the response, I am looking forward to reviewing your perspectives on this problem/solution for TSA.

We will certainly reach out to you with any additional questions.

Don Morrison

Dear Sir / Madam,

Good day and I trust you’re doing well. 
This email is in response to the RFI published by the Transportation Security Administration (TSA) for the Alternative Verification of Identity Solution with reference number “TSA25-04-03472.”

It gives me immense pleasure to introduce “Digitech Labs” to the TSA Team. We request you to find our ‘RFI Response Document’ attached to this email for your perusal and consideration. We made sure that our response document is crisp and clear while adhering to the guidelines of the RFI.
Please do not hesitate to reach to us in case of any queries or clarifications needed from our end.

Kindly, acknowledge the receipt of this email and we look forward to hearing from you.

Have a good day!

Best regards,

[Redacted]

Head - Presales

Mobile: [Redacted]
Thank you for the response, we will review your proposals/insights in the coming weeks!

---

Dear Melyssa Bertucci,

We are glad to help the TSA explore partnerships for an Alternative Verification of Identity solution. With a sense of creative innovation we’ve responded to the RFI questions thoroughly. I believe in the DHS and TSA mission and genuinely want to help build this solution.

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Arcanus 55, Inc.</th>
</tr>
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<table>
<thead>
<tr>
<th>Address</th>
<th>668 Beth Ct. Gurnee, IL 60031</th>
</tr>
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<tbody>
<tr>
<td>DUNS</td>
<td>117601334</td>
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<td>CAGE</td>
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<tr>
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</tr>
<tr>
<td>Socio-Economic</td>
<td>N/A</td>
</tr>
</tbody>
</table>
| Technical and Contract Point of Contact | Scott C. Krause  
                        | Director of Solutions |

Please contact me if you've any questions, comments, or concerns.

Best Regards,

[b](6)  
Director of Solutions  
Arcanus 55, inc.

Attachments: Cover Letter (this document) and Response to RFI in PDF format.
Good Afternoon,

Thank you for the response, look forward to reading your perspectives. Enjoy the holiday weekend.

Don Morrison

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Dear TSA,

Attached you will find our RFI Response for TSA - Requirements and Capabilities Analysis (RCA Office) Alternative Verification of Identity Notice ID # TSA25-04-03472-RFI. Could you be so kind and confirm the receipt of our RFI.

We would be honored to further discuss our solutions and capabilities with TSA.

Thank you.

Best regards,

Sales Director
Veridos America Identity Solutions by Giesecke+Devrient and Bundesdruckerei
45925 Horseshoe Drive
Dulles, VA, 20166
T: (b)(6)
http://www.veridos.com
Good morning,

Thanks for the response, look forward to reading your perspectives. Enjoy the holiday weekend,

Don Morrison

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Good Morning

Attached please find subject RFI response submission from ManTech Advanced Systems International Inc.
Please confirm receipt, and that you were able to open attached file.

Thank you

[Redacted] CFCM, CCCM, CPCM
Contracts Manager
Office [Redacted]
Cell [Redacted]
Email [Redacted]

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Good morning,

Thank you for the response, look forward to reviewing your perspective.

Don Morrison
Good morning,

Thank you for the response, I am looking forward to reviewing your perspectives on this problem/solution for TSA.

We will certainly reach out to you with any additional questions.

Don Morrison

Dear TSA;

Transmit Security is pleased to submit a response to the RFI for Alternative Verification of Identity.
Attached you will find the following:

- Attachment A Alternative Verification of Identity Request for Information
- Transmit Response TSA RFI Section 8.1
- Transmit Response TSA RFI Section 8.2
- Information Classification And Integrity V1-1
- Information Security Policy V1-1

I am the primary business contact; please feel free to reach out to me at the number or email address below.

Regards,

Client Director
Good morning

Thank you for the response, I am looking forward to reviewing your perspectives on this problem/solution for TSA.

We will certainly reach out to you with any additional questions.

Don Morrison

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Hello,

On behalf of ID DataWeb, I want to thank you for the opportunity to submit RFI # TSA25-04-03472 to the Transportation Security Administration. Please see attached our submission.

Let us know if you have any questions or would like to get on a call, and we hope that this provides you with useful information.

If you could, please provide receipt that you have received this submission.

Best,

Krissy

Director of Partnerships & Sales Operations
8330 Boone Blvd.
Suite [b][6]
Vienna, Virginia 22182

www.iddataweb.com
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Good morning

TSA now has determined that Deloitte will not be assisting the agency in reviewing RFI submissions, so no NDAs will be needed.

Thank you,

Don Morrison

TSA-
Per RFI serial number TSA25-04-03472 the attached e-mail was sent to who we believed where the leads for Deloitte to set up an NDA- he POC identified in the RFI (Melyssa Bertucci) had no contact data-

As of today, no response from Deloitte. Request help in securing the NDA for our submission- thank you.

Respectfully

Vice President, Government Solutions

www.clearforce.com
8000 Towers Crescent Drive
Suite 7626
Vienna, VA 22182
Office:
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Good Morning,

Thank you for your response! I look forward to reviewing this with my team. I note your Thursday email about the NDA, I have asked Melyssa about this as well – this must have been something the CO added (or an area I paid less attention to because it’s not solution specific and I leave bureaucracy to bureaucrats).

I don’t know why Deloitte should provide you with an NDA, that doesn’t make sense – we have a boilerplate gov NDA, likely I will just send that over within 1-2 business days.

Thanks again,

Don Morrison

---

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TSA-

Per RFI SERIAL NUMBER TSA 25-04-03472 the attached response is submitted. Request confirmation of transmission receipt
Additionally, several attempts to contact Melyssa Bertucci for an NDA have gone unanswered. This submission contains company proprietary data and is marked accordingly.

Any question please contact me.

Thank you

Vice President, Government Solutions
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Good morning,

Thank you for the response. I am looking forward to reviewing your perspectives on this problem/solution for TSA.

We will reach out to you with any additional questions if we have them.

Don Morrison

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All,

Please acknowledge Clearview AI's submission to this RFI and let me know any questions or additional info required.

Thank you for your consideration and we look forward to working with the TSA.

Sincerely,

Sr. Director Sales
Clearview AI
Good Afternoon,

Thank you for the response, look forward to reading your perspectives. Enjoy the holiday weekend.

Don Morrison

To the TSA Team:

NAIS, iWorks, and TransUnion are pleased to submit the attached response to TSA25-04-03472, Alternative Verification of Identity Request for Information (RFI).

We are excited about the team we have formed for this potential opportunity. iWorks and TransUnion are currently providing a similar solution for DS Logon, the primary authentication method for DoD Beneficiary Self-Service application. DS Logon uses the same IDVision services we propose for use at TSA, and currently serves 8M+ users, scaling up to 16M+ by 2025. The solution supported remote proofing events from 115 different countries in the first four months of 2020 alone. NAIS has excellent past and ongoing experience providing Enterprise IT services, integration, data management, and cybersecurity services to DHS, DoD, and other agencies. Our team combines the capabilities and resources of a large business with the flexibility, innovation, and responsiveness of small businesses.

In the attached response, we introduce the members of our team and describe our capabilities and approaches to meet the Technical, Identity Assurance, and Privacy requirements laid out in the RFI.

As always, we stand ready to answer any questions and provide any additional information that might be helpful to your team. Please contact us at any time. Thank you for your time and consideration, and have a great long weekend ahead!

Sincerely,

(b)(6)
Chief Operating Officer (COO), NAIS

(b)(6)

NAIS is an SBA 8(a), HUBZone firm, and CVE-certified SDVOSB
Good afternoon, actually the posting was updated to reflect this Friday 9/4 and 2pm – so no – it is not too late to respond.

Thanks for your interest

Dear TSA:

I just saw this and see a 8/28 date.

Is it too late to reply?

v/r

Patriot Solutions Group LLC.
CAGE: 6QKW8  DUNS: 078445189
www.patriotsolutionsgroupllc.com

A Service Disabled Veteran Owned Small Business (SDVOSB)
PSG is a CVE Verified SDVOSB Firm – VIP Database link: https://www.vipverified.gov/PublicSearch/ViewSearchResults.aspx?SID=1331779

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your system.
Good afternoon,

Thank you for your response to the RFI, look forward to evaluating your perspectives on this topic.

Enjoy the Labor Day weekend,

Don Morrison

Dear SRABriskintake:

Enclosed please find our response to RFI: TSA25-04-03472 and Amendment 0001.

Please confirm the receipt of our RFI response.

Thank you.

Sincerely,

[Redacted]
Out of curiosity, what is an average number of respondents typical of most RFIs? Realizing that varies significantly with the topic, but just looking for a general number.
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Dear TSA:

I just saw this and see a 8/28 date.

Is it too late to reply?

v/r

Patriot Solutions Group LLC.
CAGE: 6QKW8  DUNS: 078445189

www.patriotsolutionsgroupllc.com

A Service Disabled Veteran Owned Small Business (SDVOSB)
PSG is a CVE Verified SDVOSB Firm – VIP Database link:  https://www.vip.vetbiz.gov/Public/SearchViewSearchResults.aspx?CID=1337719

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Dear RFI contact,

Please see the attached letter from Aware, Inc. regarding the above referenced RFI.

Thank you very much.

Manager, Proposals and Bids Team | Aware, Inc.
August 10, 2020

Transportation Security Administration (TSA)
Email: [redacted]

Subject: Serial Number: TSA25-04-03472 Request for Information (RFI)

To whom it may concern:

Aware, Inc. has read with TSA’s Alternative Verification of Identity RFI. We understand your objective to find a contractor-owned/operated technical solution that: 1) verifies a passenger’s identity in real time, without relying on the physical form of identification or their biometrics, and 2) provides a consent-based and scalable platform where the identity assurance services potentially are fee-based and funded by those who use the services. After our review of the RFI, Aware has determined that we will not respond to the RFI as we do not have an offer which meets your requirements.

For more than 25 years Aware has been a leading global provider of biometrics software products and solutions. Our software is used to collect, manage, process, and match biometric images and data for identification and authentication of persons. Our products include complete solutions as well as the modular components used to build solutions: SDKs and applications for enrollment; fingerprint, face, iris, and voice matching algorithms; mobile biometric capture and authentication software; a biometric workflow platform, and a fully-scalable ABIS. All Aware software products are developed in the USA. It is our WebEnroll™, web-based biometric collection solution which is the solution used for TSA’s Criminal History Record Check (CHRC) and Alien Flight Student Program which has been operated by NATA-CS for almost 10 years. We are very interested to expand our work within TSA.

Should you decide to explore biometric-based verification of identity, we have several industry-leading options we would be happy to share with you. Aware is interested in being considered for future TSA bid opportunities. Magruder Dent, Director, Federal Business Development, is the point of contact and he can be reached [redacted]

Sincerely,

[redacted]

Chief Commercial Officer
Aware, Inc

[redacted]
Page 089

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Withheld pursuant to exemption

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of the Freedom of Information and Privacy Act
Withheld pursuant to exemption

(b)(4)

of the Freedom of Information and Privacy Act
Page 141

Withheld pursuant to exemption

(b)(4); (b)(6)

of the Freedom of Information and Privacy Act
Page 142

Withheld pursuant to exemption

(b)(4)

of the Freedom of Information and Privacy Act
Good evening,

Melyssa Bertucci
Contracting Officer
Transportation Security Administration
571-227

Morning – this is me

From: Bertucci, Melyssa
Sent: Monday, August 31, 2020 11:38 AM
To: SRAB Risk Intake <SRABRiskIntake@tso.dhs.gov>
Subject: RE: TSA RFI NDA
Per Don Morrison, the POC for Deloitte for Vendors to execute an NDA with is

Melyssa Bertucci
Contracting Officer
Transportation Security Administration
571-227

From: SRAB Risk Intake
Sent: Monday, August 31, 2020 11:32 AM
To: Bertucci, Melyssa
Subject: FW: TSA RFI NDA

Morning

From:
Sent: Thursday, August 27, 2020 4:45 PM
To: SRAB Risk Intake
Subject: TSA RFI NDA

CAUTION: This email originated from outside of DHS. DO NOT click links or open attachments unless you recognize and/or trust the sender. If you believe this is SPAM or a phishing email, contact the TSA Cyber Security Operations Center at TSA-SPAM.

TSA-
Per RFI serial number TSA25-04-03472 the attached e-mail was sent to who we believed where the leads for Deloitte to set up an NDA- he POC identified in the RFI (Melyssa Bertucci) had no contact
data-

As of today, no response from Deloitte. Request help in securing the NDA for our submission- thank you.

Respectfully

Vice President, Government Solutions
Confidentiality Note: This e-mail, and any attachment to it, contains privileged and confidential information intended only for the use of the individual(s) or entity named on the e-mail. If the reader of this e-mail is not the intended recipient, or the employee or agent responsible for delivering it to the intended recipient, you are hereby notified that reading it is strictly prohibited. If you have received this e-mail in error, please immediately return it to the sender and delete it from your system.
Morning – this is me

From: Bertucci, Melyssa<br/>
Sent: Monday, August 31, 2020 11:38 AM
To: SRAB Risk Intake <SRABRiskIntake@tsa.dhs.gov>
Cc: Morrison, Donald<br/>
Subject: RE: TSA RFI NDA

Per Don Morrison, the POC for Deloitte for Vendors to execute an NDA with (b)(6)

Melyssa Bertucci
Contracting Officer
Transportation Security Administration
571-227-

From: SRAB Risk Intake <SRABRiskIntake@tsa.dhs.gov>
Sent: Monday, August 31, 2020 11:32 AM
To: Bertucci, Melyssa<br/>
Subject: FW: TSA RFI NDA

Morning,

From: [b](6)
Sent: Thursday, August 27, 2020 4:45 PM
To: SRAB Risk Intake <SRABRiskIntake@tsa.dhs.gov>
Subject: TSA RFI NDA

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TSA-
Per RFI serial number TSA25-04-03472 the attached e-mail was sent to who we believed where the leads for Deloitte to set up an NDA- he POC identified in the RFI (b)(6) had no contact data-

As of today, no response from Deloitte. Request help in securing the NDA for our submission- thank you.

Respectfully
(b)(6)

(b)(6)
Vice President, Government Solutions

www.clearforce.com
8000 Towers Crescent Drive
Suite (b)(6)
Vienna, VA  22182
Office: (b)(6)
Cell: (b)(6)

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Hi Don,

Thank you running this down and circling back to close out-

Best

Hi Don,

Good morning

TSA now has determined that Deloitte will not be assisting the agency in reviewing RFI submissions, so no NDAs will be needed.

Thank you,

Don Morrison

TSA-

Per RFI serial number TSA25-04-03472 the attached e-mail was sent to who we believed where the leads for Deloitte to set up an NDA- the POC identified in the RFI (Melyssa Bertucci) had no contact
As of today, no response from Deloitte. Request help in securing the NDA for our submission - thank you.

Respectfully

(b)(6)

(b)(6)
Vice President, Government Solutions

www.clearforce.com
8000 Towers Crescent Drive
Suite 404
Vienna, VA 22182
Office: (b)(6)
Cell: (b)(6)

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Good Afternoon,

Thank you for releasing RFI TSA25-04-03472 on Alternative Verification of Identity.

We have found a number of partners interested in potentially submitting a collaborative proposal and are hoping TSA will be willing to extend the RFI deadline by a week to allow ourselves and others in the industry the opportunity to compile collaborative questions.

Would this be possible?

Best,
Great, Thanks.

I think we can bring some interesting thoughts to the table based on past experience working a similar issue at CBP. Looking forward to circling the various team members and submitting.

Thanks for checking.

V/R

Good evening

I will reach out to the Contracting Officer to see if she can change the date on Unison Marketplace; on my end, it is perfectly fine if you submit a proposal a week later. We are interested in assessing vendor capability/solutions so I would rather ensure we widen the net if that is beneficial to you. A 7-day extension does not harm our timelines at this point.

Thanks,
Good Afternoon,

Thank you for releasing RFI TSA25-04-03472 on Alternative Verification of Identity.

We have found a number of partners interested in potentially submitting a collaborative proposal and are hoping TSA will be willing to extend the RFI deadline by a week to allow ourselves and others in the industry the opportunity to compile collaborative questions.

Would this be possible?

Best,

[Signature]
Good morning — yes, the closing date was updated to this upcoming Friday, 9/4 at 2pm.

Thanks!

Good Morning,

Just a quick follow up to ask if this was approved?

Best,

Managing Partner / Pangiam

www.pangiam.com

I will reach out to the Contracting Officer to see if she can change the date on Unison Marketplace;
on my end, it is perfectly fine if you submit a proposal a week later. We are interested in assessing vendor capability/solutions so I would rather ensure we widen the net if that is beneficial to you. A 7-day extension does not harm our timelines at this point.

Thanks,

From: [redacted]
Sent: Thursday, August 20, 2020 4:12 PM
To: SRAB Risk Intake <SRABRiskIntake@tsa.dhs.gov>
Subject: Extension Request: TSA Alternative Verification of Identity - TSA25-04-03472

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Good Afternoon,

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We have found a number of partners interested in potentially submitting a collaborative proposal and are hoping TSA will be willing to extend the RFI deadline by a week to allow ourselves and others in the industry the opportunity to compile collaborative questions.

Would this be possible?

Best,

[redacted]